Collaborate. Learn. Accelerate.

The offer

Join ABHI, the UK’s leading HealthTech trade association, on a multi-city mission around the UK’s key regions, and benefit from year-round access to ABHI’s unrivalled market knowledge, support and connections. Our UK Pathfinder program is designed to help US companies with innovative healthcare solutions collaborate, learn and accelerate the speed at which you enter the UK.

What’s included?

Companies joining the UK Pathfinder program will enjoy:

- Signposting and introductions to the UK’s highly-developed healthcare system. Our program provides an unrivalled learning and networking opportunity with senior-level introductions to leaders in NHS England, public and private hospitals and healthcare providers, regulators, notified bodies, academic health science networks, health research institutes and commissioning groups.
- 12-months international membership of ABHI, giving you year-round access to an experienced and knowledgeable leadership team providing market intelligence and input into current policy development; signposting to potential collaborators and partners for joint-ventures and distribution arrangements; and access to written briefings, webinars and conferences providing up to date intelligence and market analysis.

How will you benefit?

The program accelerates the time it takes to understand the UK healthcare system:

- Learn how the UK market works in areas such as reimbursement, regulation, market access, clinical evaluation and pathways into public and private sector healthcare provision.
- Forge relationships with UK partners for trade, distribution, research and development, innovation, technology adoption and professional services.
About ABHI

ABHI is the leading health technology industry association in the UK. We are a community of over 260 members, from small UK businesses to large multi-national companies. We champion the use of safe and effective medical devices. The work of our members improves the health of the nation and the efficiency of the NHS.

“ABHI has demonstrated a strong commitment to transatlantic partnerships and collaboration. For US companies looking to access the highly dynamic UK market, ABHI are uniquely positioned to provide expert levels of guidance, insight and support. No other trade association has the knowledge, credibility, and connections to the UK health system like ABHI.”

Verena Kallhoff, PhD, MBA, Manager of the Health CoLab at University of Texas Dell Medical School

Who you will meet

During the visit you will get a close-up view of the UK healthcare system, including world-leading hospitals and medical facilities, research and innovation centers, market access and regulatory experts, Academic Health Science Networks and business support organisations. Our extensive connections will provide an unrivalled program of hosted tours, meetings, briefings and networking events that maximise your time in the UK and provide high-quality introductions.

International Membership Benefits

The UK Pathfinder program includes international membership of ABHI for one year, providing you with:

**Extensive relationships**
- Year-round access to potential collaborators and partners for joint-venture and distribution arrangements
- Signposting and introductions to a highly-developed network within the UK health system.

**UK market expertise**
- Access to an experienced and knowledgeable leadership team providing market intelligence and input into current policy development
- In-depth knowledge and understanding of business opportunities and government initiatives.

**Insight and intelligence**
- Access to a variety of written briefings, webinars and conferences
- Gain an understanding of Brexit and how it might impact the future regulatory and trading environment.

For more information and to register, contact david.phillips@abhi.org.uk
The NHS deals with over 4.7 million patients every week.

It is the world’s largest single payer health system.

In 2016/17 $2.8bn was dedicated to sustainability and transformation funds to drive improvements in health and care.

Over 600,000 patients take part in clinical trials each year.

15 Academic Health Science Networks that are dedicated to spread innovation have supported over 500 new products or services into the NHS.

Dates: 18 – 22 June 2018

Price: $4,500 per company.* Price includes inclusion on the healthcare system visit programme, networking events, mission-related UK group travel between programme locations, inclusion in marketing collateral and 12 months international membership of ABHI.

* Places are limited to one representative per company. Price does not include flights to/from the UK, accommodation, non-mission related personal travel or expenses.

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